Creation and Protection of Value in the 21st Century

How do the board of directors of a multinational, financial institution or online business create and protect value in the coming years?

Creation of Value
The internet can reduce operational cost faster than it can increase revenue.

Real value has been added only when customers, employees, shareholders and strategic allies are able to participate and transact anytime and anywhere via Enterprise Relationship Management.

Protection of Value
The decades taken to create value can be wiped out instantaneously without security.

When the threat from electronic attack and the growing number of serious on-line outages between 1995 and 2001 are analysed, it becomes clear that the management of digital risk lies in Bespoke Security Architecture™.

How to gain a long term sustained competitive advantage

mi2g

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digital risk management deals with a variety of issues associated with implementing an eBusiness Solution in a secure way. It includes selecting the optimum technology set, managing external partners and alliances, linking payments to targets, defining rigorous quality control procedures, managing the growth in online traffic post launch, achieving the expected return on investment, and bringing about the changes in the corporate culture required for successful eBusiness in the long term.

mi2g has a distinctive approach to internet security. Most organisations believe that a firewall is enough to secure their sites. mi2g provides a comprehensive and bespoke security architecture, which brings together firewalls, other defensive structures, and automated intelligence techniques with legal, human resource and company policies.

Our Associates

- Super Computing facilities in the UK and USA
- Insurance players at Lloyd’s of London
- The Trilateral Group of Companies

Our philosophy remains one of developing long-term relationships with our strategic partners and customers.

The resources of mi2g and a few select High Performance Super Computing facilities in the UK and USA have been pooled to develop world class Knowledge Management Engineering software. The areas of activity are focused on decision support for financial institutions and offer visual solutions for the complex analysis of transaction history and forecast. We freely exchange information with our high performance allies to progress ideas, preliminary simulations and develop eBusiness software solutions at an informal level.
directors:

DK Matai [Chairman & CEO]

DK spends most of his time leading mi2g teams focused on eBusiness systems engineering and Bespoke Security Architecture™ for financial institutions and multi-nationals in Europe, America and Asia. He has formerly worked in the R&D labs of IBM Inc, Inmos SGS-Thomson SA and OY Helvar Electrosonic on Massive Parallel Processing (MPP) and Super Computing applications. He is widely quoted in the international media on eBusiness risk and reward.

Geoffrey Hancock [Director & Company Secretary]

Geoffrey concentrates his activities on building mi2g relationships with key players in the financial services sector. He set up Middle East Consultants (MEC) in 1983 after 30 years in the Diplomatic Service. mi2g stands for the MEC Information Intelligence Group.

Rear Admiral John Hilton [Director – Special Projects]

John is an applied scientist with wide experience of many technologies that are key to the future of mi2g. He has been associated with the company since its early days and became a Senior Consultant in 1997, co-ordinating sensitive digitisation projects for some of mi2g’s major banking and insurance clients worldwide. Whilst in the Royal Navy as a Weapon Engineer, he specialised in communication and information management systems, was a Director in the Procurement Executive and later President of the Ordnance Board.

mi2g's Core markets include:

Lloyd’s and London insurance markets
International insurance markets
Financial Institutions
Biotechnology & Pharmaceuticals
Governments

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**project leaders:**

**Sir Terence Clark** [Senior Consultant – Political Risk]

Terence is developing business for mi2g with key Middle Eastern players in the government and private sector, having been **British Ambassador** to both Iraq and Oman.

**John Flynn** [Senior Consultant – Risk Profiling]

John helps profile risk associated with IT infrastructure from both cyber terrorism and electronic warfare. He is the Permanent Representative to the European Federation of Engineering Consultancy Associations (EFCA) in Brussels, having been **British Ambassador** to Venezuela and Angola.

**Dr Tim Forse** [Senior Consultant – Valuation Databases]

Tim works closely with mi2g in developing secure online databases of extremely valuable and sensitive knowledge resources. He is a Director of **Segal Quince Wicksteed** an mi2g sister company. He is a specialist advisor on the development of Science Parks and Economic Development Projects having worked with **PriceWaterhouseCoopers**.

**Anthony Harris** [Senior Consultant – Defence & Speciality]

Anthony is working with mi2g within the Defence and financial services sectors. Anthony was a member of the negotiating team that concluded the Al-Yamamah deal in Saudi Arabia with **BAE Systems** and the UK-UAE Defence Cooperation accord in 1996. He has also been in charge of the **BBC Worldservice** budget and a Director of **Robert Fleming**, having been British Ambassador to UAE.

**Robin Jackson** [Senior Consultant – eCommerce Insurance]

Robin is developing insurance products for eCommerce in association with syndicates at **Lloyd's of London**. Robin has been involved with Lloyd's for over 25 years and for a decade in New York with **General Reinsurance Corporation**, now part of **Berkshire Hathaway**.

**Dr Peter Madden** [Senior Consultant - Agent Technology]

Peter is a specialist in artificial technology and secure distributed systems. He is also an associate of uc.com and a non-executive director of **RCMS**. He has worked as a Project Manager for the Ministry of Defence (MoD) and the Defence Evaluation and Research Agency (DERA).

**Oliver Miles** [Senior Consultant – Corporate Alliance]

Oliver is the Chairman of **MEC** and works with mi2g in developing key corporate relationships, having been **British Ambassador** to Greece, Luxembourg and Libya and a non-executive Director of **Vickers Defence plc**. He is currently developing markets in the Mediterranean and North Africa.

**Dr Simon Shepherd** [Senior Consultant – Cryptography]

Simon is working with mi2g in the development of next generation on-line banking and insurance security architecture. He has a Doctorate in cryptography and is an expert in computer communications security. He was an Officer in the **Royal Navy** and has worked as Systems Engineer at **BAE Systems**.
selected participants

**mi2g events**

**Financial Institutions**
- Abbey National
- ABN AMRO
- Alliance & Leicester
- Alpha Credit Bank
- Bank of America
- Bank of Bermuda Group
- Bank One
- Bank of Scotland
- Barclays
- Bayerische Landesbank
- Bristol & West
- BNP Paribas
- Cazenove & Co
- Citibank
- Commerzbank
- Credit Suisse First Boston
- Deutsche Bank
- Dresdner Kleinwort Wasserstein
- European Investment Bank
- First National Asset Finance
- Fuji Bank
- GE Capital
- Goldman Sachs
- Hermes
- HSBC Group
- Industrial Bank of Japan
- ING Barings
- JP Morgan Chase & Co
- Lazard
- Lehman Brothers
- Lloyds TSB
- Merrill Lynch
- Morgan Stanley
- Nomura
- Royal Bank of Scotland
- Schroder Salomon Smith Barney
- Societe Generale
- Standard Bank
- Standard Chartered Bank
- State Street Bank
- UBS Warburg
- Westdeutsche Landesbank
- West Landesbank

**Insurance**
- Alexander Forbes at Lloyd's
- BMS at Lloyd's
- Corporation of Lloyd's
- Crawford-THG Loss Adjusters
- D P Mann Synd at Lloyd's
- Fairfax Financial Holdings
- FirstCity Brokers at Lloyd's
- Heath Group at Lloyd's
- Hiscox Syndicates at Lloyd's
- Hiscox Underwriting
- JLT Risk Solutions
- Needham Jobson
- Newline Synd at Lloyd's
- R F Bailey Synd at Lloyd's
- Royal & Sun Alliance
- Smith Ross Shane Brokers
- SNCi
- The Sullivan Group
- Worldwide Activities Brokers
- Wurzler U/W Managers

**Computing/Comms**
- British Post Office
- British Telecom
- CISCO
- Exodus
- Future Internet Technologies
- Global Network Management
- Hughes Systems Software
- Internet Security Systems
- Intershop
- Logica
- Netdecisions
- Energis Squared
- Psion
- SafeOnLine
- Singapore Telecom
- Star Internet
- Strategic Internet Services
- Sun Microsystems
- Symantec

**Media and Education**
- BBC Worldservice
- Computer Weekly
- Financial Times
- Internet Business Magazine
- Imperial College
- London Business School
- London First
- Network News
- Omnicom Group
- Open University
- Post Magazine
- Reed Elsevier
- Reuters Group
- Straits Times
- Sunday Business
- Sunday Telegraph
- Sunday Times
- The Independent
- The Register
- ZDNet

**Professional Practices**
- APACS
- Accenture
- Ashurst Morris & Crisp
- Berwin Leighton
- Clearstream International
- Deloitte & Touche
- FIPR
- Hammond Suddards
- Holman Fenwick & Willan
- Kluwer Law International
- KPMG
- PricewaterhouseCoopers
- Richards Butler
- Sedgwick, Detert, Moran & Arnold
- Shoosmiths
- Tarlo Lyons
- The Research Group
- Theodore Goddard
- Valuation Consulting
- Wilde Sapte

**Exchanges**
- Copenhagen Stock Exchange
- Deutsche Boerse
- London Stock Exchange
- Luxembourg Stock Exchange

**Government**
- Atomic Energy Authority
- Bank of England
- Cabinet Office
- Financial Services Authority
- Foreign & Commonwealth Office
- Ministry of Defence
- NHS Executive
- Police IT Organisation